

Special Report

Selected Healthcare Consulting Firms – 2007

Firm	Key Professionals	Services Offered	Clients
CampbellWilson Dallas, TX Tel. (214) 373-7077 www.campbellwilson.com	Manie Campbell John Thorpe Ronnie Land	Licensing and application assistance, strategic planning and financial forecasting, regulatory compliance, Medicare/Medicaid support services.	All types of healthcare providers including hospitals, physician groups, and third-party providers.
Health Capital Consultants St. Louis, MO Tel. (800) FYI-VALU www.healthcapital.com	Robert James Cimasi Todd Zigrang Anne P. Sharamitaro	Valuations, provider integration, financial analysis, certificate of need and regulatory consulting, litigation support and expert witness services.	Jackson Memorial Hospital, Ohio Health, Tufts New England Medical Center, US Oncology, McDermott Will & Emery, Foley & Lardner.
Health Directions Chicago, IL Tel. (312) 396-5400 www.healthdirections.com	Jeffrey A. Peters Michael Dugan Lee A. Hedman Daniel J. Marino Tina Wardrop	Revenue cycle management, financial turnaround, medical staff development, strategic planning, program development, surgical services turnaround, anesthesia billing.	Summit Medical Group, Advocate Health System, Univ. of Florida, Univ. of Texas, Elkhart Gen. Hosp., Northern Michigan Hosp., Northwestern Med. Center Faculty Fdn.
Healthcare Quality Improvement Resources St. Petersburg, FL Tel. (800) 950-4410 www.hqir.com	Marilyn Dimas Martin D. Merry Steven A. Muller Jay Sher	Comprehensive organizational assessments, JCAHO and AAAHC mock surveys and periodic performance reviews, preparatory survey staff training.	Franciscan Children's Hospital, New Life Home Healthcare Agency, Kennewick General Hospital, United Memorial Health System, McKee Medical Center
HIPAA Solutions Rx Portland, OR Tel. (866) 447-2211 www.hipaarx.net	Peter Cizik Kent Lane	HIPAA risk assessments and audits, employee training, disclosure tracking software, business associates certification.	HealthStream, Portland IPA, Michigan State Medical Society, Ohio Osteopathic Association, Multnomah County, OR
Nimitt Consulting Washington, DC Tel. (215) 888-6037 www.nimitt.com	Jugna Shah	Medicare rules and regulations analyses, E/M coding guidelines implementation and development, outpatient revenue management.	3M Health Information System, Appalachian Regional Healthcare, Ardent Health Services, Blue Cross of Washington & Alaska.
Progressive Healthcare Brentwood, TN Tel. (615) 371-9989 www.progressivehealthcare.com	Richard S. Buchsbaum	Business and operational solutions, revenue cycle advisory services, and physician practice management solutions.	Physician practices.
Research & Planning Consultants Austin, TX Tel. (512) 371-8000 www.rpcconsulting.com	Ronald T. Luke Eben G. Fetters	Product/service line planning, certificate of need, M&A planning, market research and demand analysis, medical staff/physician relations.	Hospitals, hospital systems, nursing homes, physician practices, managed care organizations/health plans, government agencies.
The Mihalik Group Chicago, IL Tel. (773) 929-4276 www.themihalikgroup.com	Gary Mihalik Melinda Orlando	Accreditation preparation, quality improvement programs, regulatory compliance, HIPAA, data management, utilization management.	Univ. of Miami Behavioral Health, Luke Air Force Base, Community Care Behavioral Health, Indiana University Psychiatric Management.
ValuePoint Consulting Group Knoxville, TN Tel. (865) 558-8118 www.valuepointconsulting.net	Martin D. Brown Carol W. Carden W. James Lloyd Robert N. Pulliam Gert K. Wahl	Valuation services for merger and acquisition transactions, structuring joint ventures, physician buy-ins and buy-outs, management contracts, and compensation agreements.	ASCs, cancer centers, hospitals, and diagnostic labs, dialysis centers, DME providers, imaging centers, physician practices, retirement/ assisted living facilities.