

# Special Report

## Selected Healthcare Consulting Firms\*

Name & Location	Key Professionals	Services Offered	Clients
<b>Health Capital Consultants</b> St. Louis, MO Tel. (800) FYI-VALU www.healthcapital.com	Robert James Cimasi H. Perry Dahm Todd Zigrang	Valuations, physician practice integration, merger and consolidation, financial analysis, litigation support	Alliance BC/BS, Tenet Healthcare, Inova Health System, John Deere Healthcare
<b>HealthCare Concepts</b> Greenville, SC Tel. (864) 370-4770 www.hccinc.com	Donald S. Basler Edward H. Stall James E. Hamilton Wanda J. Pearman	Market opportunity analysis, growth strategies, facility capacity analysis, physician needs assessments	Central FL Reg. Hosp., Dallas Southwest Med. Ctr., Nashville Mem. Hospital
<b>Healthcare Quality Improvement Resources</b> St. Petersburg, FL Tel. (800) 950-4410 www.hqir.com	Marilyn Dimas Martin D. Merry MD Steven A. Muller MD Jay Sher MD	JCAHO and other standard-setting organization survey preparation, organizational assessments, corrective action	Franciscan Childrens' Hosp., United Mem. Hlth. Sys., FL Inst. for Neurological Rehab.
<b>Healthcare Transactions Group</b> Baltimore, MD Tel. (410) 902-2450 www.healthcaretransactions.com	Mark Davis	M&A intermediary/advisory services; originate/facilitate acquisitions and divestitures; valuations; arrange financing	SNFs, ALFs, LTACs, ASCs, MCOs, acute care hospitals, physician practices
<b>Health Data Mgmt. Solutions</b> Beachwood, OH Tel. (216) 595-1911 www.hdms.com	Jonathan Kaye Mary Henderson	Data management and analytic services; capture and translate datasets from IT systems; provide cost and utilization information	Abbott Laboratories, The Hartford, MBNA America Benefits, Marriott International
<b>Heavenrich &amp; Company</b> Chicago, IL Tel. (312) 558-1590 www.heavenrichco.com	Adam N. Heavenrich Susan Birke Fiedler Rod Fearon	Strategic mergers, acquisition, divestiture services for assisted living, independent living, and skilled nursing organizations	Illini Hotel Enterprises, The Inland Estate Group of Cos., Sunbridge Healthcare
<b>HIPAA Solutions Rx</b> Portland, OR Tel. (866) 447-2211 www.hipaarx.net	Peter Cizik Kent Lane	HIPAA risk assessments and audits; employee training; disclosure tracking software; business associates certification	Ohio Osteopathic Assn., Henry Ford Healthcare, Michigan State Medical Society
<b>Integrated HealthCare</b> Stamford, CT Tel. (203) 487-0880 www.ihchealth.com	Ronald B. Dreskin Paul Dreskin Kurt Krauss John Smith	Advisory services to maximize operational effectiveness for hospitals/healthsystems, phys. practices, univ/med schools	Columbia Univ. Med. Center, Vanderbilt Univ. Med. Center, Stamford Health Sys.
<b>IN Compass Health</b> Alpharetta, GA Tel. (877) 837-0941 www.inpatientmedicine.com	Robert Holloway MD Dan Fuller Curtis Eade Michael Bell	Assist hospitals and medical staffs in building hospitalist programs, including implementation and recruitment	Oconee Regional Med. Ctr., Williamson Med. Ctr., 24-ON Phys. Rockdale Med. Ctr.
<b>The Mihalik Group</b> Chicago, IL Tel. (773) 929-4276 www.themihalikgroup.com	Gary Mihalik Melinda Orlando	Accreditation preparation, quality improvement programs, regulatory compliance, training and education on survey process	Univ. of Miami Behavioral Health, Luke Air Force Base, Indiana U. Psychiatric Mgmt.

\*Those firms offering specialized services as opposed to full service firms. A list of full service healthcare consulting firms will appear in the July/August issue.