

# Special Report

## Selected Healthcare Investment Banking Firms

Firm	Senior Professionals	Healthcare Industry Focus	
Avondale Partners LLC Nashville, TN (615) 467-3500 www.avondalepartnersllc.com	Jeffrey C. Nahley Phillip D. Krebs	Jonathan G. Morphett Michael A. Crabb, III	LTACs and Rehab; Long-Term Care; Assisted Living and Nursing Home Space; ASCs; Behavioral Healthcare; Disease Management; Medicare Managed Care; Home Health; Healthcare Information Technology
Blackwater Capital Los Angeles, CA (310) 593-6000 www.blackwatercapital.com	Steven R. Green Kelly L. Southall	David Wu	Biotechnology, Medical Devices and Equipment, Stem Cell, Beauty and Personal Care, Pharmaceuticals, Healthcare Information Technology, Health Care Services, Medical Information Services
Clayton Associates Franklin, TN (615) 320-3070 www.claytonassociates.com	Stuart C. McWhorter R. Clayton McWhorter Matthew A. King	Christopher F. Kyriopoulos Gary W. Cordell Richard W. Rogers	Healthcare-related services and technology
Cowen and Company New York, NY (646) 562-1000 www.cowen.com	Peter N. Reikes Jonathan P. Gertler, MD James M. Hesburgh	John B. Kiernan Declan P. Quirke Mark F. Secrest	Biotechnology, Healthcare Providers, Managed Care, Medical Supplies and Devices, Pharmaceuticals
Edgemont Capital Partners New York, NY (212) 867-8935 www.edgemontcapital.com	David K. Blume Jeff B. Swearingen	Luke J. Mitchell	Specialty Pharmaceuticals, Biotechnology, Contract Research Organizations, Pharmaceutical Information Technology, Medical Devices, Analytical Instruments and Reagents, Healthcare Information Technology, Capital Equipment, Specialty Labs
Friedman Billings Ramsey Arlington, VA (703) 312-9500 www.fbr.com	J. Rock Tonkel, Jr. Phillip J. Facchina	David S. Moskowitz	Biotechnology, Large-Cap Pharmaceuticals, Specialty Pharmaceuticals, Healthcare Services
Harpeth Capital LLC Nashville, TN (615) 296-9840 www.harpethcapital.com	C. Turney Stevens, Jr. Charles W. Byrge II	Harry Fisk Thanasis Papaioanu	Hospital Systems; ASCs; Dialysis Clinics; Diagnostic Products and Services; Anatomic, Clinical, and Molecular Pathology Labs; Long-Term Care; Assisted Living and Skilled Nursing; Home Healthcare; Information Technology; Staffing
Health Capital Investors New York, NY (212) 421-4040 www.healthcapitalinvestors.com	Steven B. Nitsberg		Group Practice Physicians, Nursing Homes, Hospitals, Home Healthcare Companies, Mental Healthcare Providers, Rehabilitation/Physical Therapy Companies, DME Providers, MRI and Radiology Centers, Laboratories
Houlihan Lokey Howard & Zukin Chicago, IL (312) 456-4700 www.hlhz.com	Patrick M. Hurst (Chicago) Mark Francis (Dallas) J. Todd Watkins (Atlanta)	Robert Andrews (Chicago) Joe Solari (Chicago)	ASCs, Diagnostic Imaging, Dialysis, Disease Management, Healthcare Information Technology, Home Care, Hospitals, Institutional Pharmacy, Long-Term Care, Managed Care, Rehabilitation/Behavioral, Specialty Hospitals, Biotech
Leerink Swann & Company Boston, MA (617) 248-1601 www.leerink.com	David Ogens		Specialty Pharmaceuticals, Biotechnology, Medical Devices, Drug Delivery, Healthcare Services, Diagnostics
Shattuck Hammond Partners New York, NY (212) 314-0400 www.shattuckhammond.com	Michael B. Hammond (New York) Grant R. Chamberlain (Chicago)	William B. Hanlon III (Atlanta) Joseph C. Euphrat (San Francisco)	Hospitals, Health Systems, Academic Medical Centers; Senior Living and Long-Term Care; Managed Care; Ancillary Services; Healthcare Information Technology; Pharmaceuticals, Medical Distribution, and Outsourcing
St. Charles Capital Denver, CO (303) 339-9099 www.stcharlescapital.com	Monica Liley Skok Michael C. Franson	Douglas S. Robinson	Healthcare Services, Healthcare Providers, Medical Technology and Equipment, Healthcare Information Technology
Susquehanna International Group LLP Bala Cynwyd, PA (610) 617-2600 www.susq.com	Jamie Streater Peter Wysong Damon Walvoord	Rumbi Sundire Eric Hoffman	Biotechnology, Specialty Pharmaceuticals, Medical Supplies and Devices, Healthcare Information Technology
ThinkEquity Partners LLC San Francisco, CA (415) 249-2900 www.thinkequity.com	Deborah Quazzo Gregory L. Wright	David Strupp	Biotechnology, Medical Technology/Devices, Specialty Pharmaceuticals, Generic Pharmaceuticals
Ziegler Healthcare Finance Milwaukee, WI (414) 978-6400 www.ziegler.com	Donald A. Carlson, Jr. (Chicago) Mark A. Baumgartner (Milwaukee)	John Hanley (Chicago)	Acute-Care Hospitals, Tertiary-Care Hospitals, Academic Medical Center, Critical Access Hospitals; Multi-State, Multi-Facility For-Profit and Not-For-Profit Healthcare Systems; Medical Office Buildings and ASCs