

# Special Report

## Selected Healthcare Real Estate Developers and Managers

Name and Location	Key Professionals	Services Offered
<b>Ensemble Real Estate, LLC</b> Phoenix, AZ Tel. (602) 954-2228 www.ensemblehealthcare.com	Kambiz Babaoff, Managing Director Randy McGrane, Managing Director Michael Moskowitz, Managing Director	Provides management, leasing, development, brokerage, and acquisition services for MOBs, ASCs, radiation/oncology centers, imaging centers, wellness centers, urgent care facilities, and labs.
<b>Faulkner Healthcare Real Estate</b> Louisville, KY Tel. (502) 891-8200 www.faulknerhealthcare.com	Fred D. Faulkner, President & CEO Lee Hasken, EVP – Development Bryan E. Kiesewetter, EVP & CFO Steven E. Higdon, EVP – Bus. Dev. Bryan Russell, EVP	Provides development, acquisition, leasing, property management, and project management for MOBs and medical-specific facilities such as labor and delivery rooms, oncology suites, radiation bunkers, physician health clubs, independent pharmacies, and medical supply companies.
<b>Frauenschuh Healthcare Real Estate Solutions</b> Minneapolis, MN Tel. (952) 829-3480 www.frauenschuh.com	Richard Wicka, Principal Ronald Smith, Principal	Provides turnkey development and ownership, sale leaseback & financing, strategic real estate planning, leasing & brokerage, property management, site selection and acquisition, real estate portfolio risk assessment, development services, and asset management for MOBs, multi-specialty clinics, and others.
<b>Jones Lang LaSalle</b> Chicago, IL Tel. (312) 782-5800 www.us.am.joneslanglasalle.com	Don Hamilton, Managing Director Chip Cogswell, Managing Director Shawn Janus, Managing Director	Provides collaborative program management, capital market expertise, integrated facilities management, physical portfolio, analysis and strategic planning, and lease administration services for academic medical centers, ACCs, ASCs, hospitals, imaging centers, MOBs, labs, and specialty hospitals.
<b>Lillibridge</b> Chicago, IL Tel. (312) 408-1370 www.lillibridge.com	Todd Lillibridge, Chairman & CEO Al Seeley, EVP – Development Sydney Scarborough, EVP – Bus. Dev. Kevin Geraghty, EVP – Asset Mgmt. Joe Kurzydym, CFO	Buys and develops medical office and outpatient and ambulatory care facilities; provides program management services to build/renovate inpatient and acute care hospitals; offers strategic leasing and comprehensive development services; provides asset and property management services.
<b>Navigant Consulting</b> Chicago, IL Tel. (312) 583-5700 www.navigantconsulting.com	Fred Campobasso, Managing Dir. Todd Mohr, Director	Provides strategic facility planning and programming, program management, development, and capital services for hospital campus redevelopment, new/replacement hospitals, medical office buildings, and ambulatory care facilities.
<b>PSA Dewberry</b> Fairfax, VA Tel. (703) 849-0100 www.psadewberry.com	Randall E. Gibson, President Ronald Budzinski, Sr. Principal J. Thomas Seymour, Sr. Principal Steven R. Juarez	Provides master planning, design, and construction for facility renovations and new construction projects, concentrating on the strategic development of clinical, diagnostic, and treatment facilities and leading-edge medical research buildings.
<b>Trammell Crow Healthcare Services</b> Dallas, TX Tel. (214) 863-4102 www.trammellcrow.com/healthcare	Kevin O'Neil, Sr. Managing Director Eric Fischer, Principal Jud Jacobs, Principal	Provides facility development, clinical facilities management, medical office building leasing and management, and monetization of non-core real estate assets that includes medical centers, clinics, specialty hospitals, cancer centers, MOBs, hospital renovations/expansions.
<b>United Properties</b> Bloomington, MN Tel. (952) 831-1000 www.uproperties.com	Stephen Brown, VP Healthcare Group Michael Fleetham, VP Healthcare Group	Provides strategic planning, lease analysis and negotiation, expansion and relocation analysis, site selection and acquisition, and development services for physician practices in every healthcare specialty and subspecialty.
<b>Woodrum/Ambulatory Systems Development</b> Dallas, TX Tel. (214) 369-2996 www.woodrumasd.com	Robert Zasa, Partner David Woodrum, Partner Joseph Zasa, Partner	Provides strategic services, operational analysis, ongoing periodic management, predevelopment, and development for ASCs, pain management centers, occupational turnkey medicine, urgent care centers, and women's and men's health centers.